

COVER PAGE

Passion for Prime
Saturday • June 8th, 2024
Farmers & Ranchers Livestock
1500 W Old Hwy 40, Salina, KS 67401
Sale managed by James Danekas & Associates, Inc.

- Ranch / Company Name: _____
- Total Number of Live Animal Entries: _____
- Total Number of Embryo Entries: _____
- Total Number of Flush Entries: _____
- Total Number of Pregnancy Entries: _____
- Total Number of Semen Entries: _____
- Will you be including your own footnotes for each lot? (Circle one) Yes No
- Will you be completing your own live animal transfers? (Circle One) Yes No

If you would like JDA to complete live animal transfers following the sale, please provide the following information:

American Wagyu Association (DigitalBeef)

Member ID: _____

Password: _____

Australian Wagyu Association (Wagyu Portal)

Username (email): _____

Password: _____

PASSION FOR PRIME
P.O. Box 8629 Woodland, CA 95776
Phone (530) 668-1224
Email: emma@jdaonline.com

2024 SALE AGREEMENT

**THIS FORM MUST BE SIGNED AND RETURNED TO THE JDA, INC. OFFICE
BEFORE ANY ENTRIES ARE ACCEPTED OR CATALOGED**

Name of Sale: 2024 PASSION FOR PRIME

Sale Date: June 8th, 2024

By participating in this consignment sale, I agree to abide by all rules regarding to this sale. It is understood that James Danekas & Associates, Inc. will be doing the sale accounting for this sale and will be collecting the sale proceeds. We understand that the sale proceeds will be disbursed within a 30-60 day period.

I understand that all consignments will be charged prorated sale costs to cover shared expenses from all consignors for auctioneer, advertising, catalogs, postage, sale facilities, etc. I do agree that a sale commission of 11% will be charged on all sales and on any floor prices or reserve bids at the final price the lot goes out of the sale ring at, either sold or unsold, and agree to pay sales expense on that final price.

I also understand that any proceeds for "paid lots" will be disbursed to the consignors as soon as possible after the sale. Proceeds for remaining lots will be disbursed in their entirety as soon as we receive payment from the buyer.

Signed

Print Name

Date

PASSION FOR PRIME
Saturday • June 8th, 2024
Farmers & Ranchers Livestock
1500 W Old US 40
Salina, KS 67401
Sale managed by James Danekas & Associates, Inc.

1. **Entries are due April 1st, 2024.** Please send all photos and footnotes pertaining to entries no later than **April 5th, 2024.**
2. **Entry fees: \$150 per head, \$150 per embryo lot, and \$150 per semen, flush, and pregnancy lot.** Entries that are no-shows or withdrawn from the sale will forfeit all entry fees. Entry fees are non-refundable but will be partially applied to consignors' sale expenses.
3. Sale expenses not covered by the entry fees will be prorated among consignors. This includes advertising, catalog expenses, postage, veterinarian, facilities and any other expenses connected to conducting the sale.
4. **Entries will be charged the following costs:**
 - Prorated sales costs – All sale expenses will be totaled and divided by the number of lots in the sale. Entry fees will go towards sale costs. \$100.00 of each entry fee will go towards sale costs, and **\$50 will go towards entry processing.**
 - 11% commission on sales and no-sales (10% to sale management; 1% to the auctioneer).
5. Entries are limited to registered fullblood and purebred Wagyu born between January 1st, 2017 and November 1st, 2023 (exceptions may apply for spring-born calves, please contact sales management with any questions regarding the age requirement). Pairs, bred females, open females, pregnancies, flush opportunities, bulls, semen and embryos are eligible. Bulls, semen, flush opportunities, pregnancies and embryos can be entered but only a limited number will be accepted. If any entries are not accepted, entry fees will be refunded; otherwise all entries are non-refundable. All pedigrees will be screened when submitted and all entries are subject to rejection by sales management.
6. Cattle may or may not be present to sell. It is highly recommended by the sale management that live entries are present at the sale facility; however it is not a requirement.
7. All live lots that plan on being present to sell must be checked in by 9am on Friday June 7th, 2024. Live lots can arrive as early as 12pm on Thursday June 6th, 2024. ***Late arrivals will forfeit entry fees and will be removed from the sale.**
8. Upon arrival, sale management will evaluate the cattle. Cattle must be sound and of good quality. Unsound, bad udders, bad eyes, under conditioned and/or low quality animals are subject to denial from the sale.
9. Any and all fitting or clipping must be completed prior to arriving at the sale facility.
10. Sale order will be determined by the sales management.
11. **All females must be calfhood vaccinated, tested negative for TB, BVD and eligible for interstate shipment. All bulls must be semen, trich and BVD tested and eligible for interstate shipment.** It is not required but recommended to test for Johne's. Any animals that test positive will be rejected. All testing must be completed within 30 days of the sale date and all required paperwork must be presented to sale staff upon arrival to the sale facility. All paperwork must be completed entirely to ensure animals are eligible for interstate travel. A "Wagyu Information Form" will be attached to these entry forms and sent again prior to

the sale. This form was created with a veterinarian and makes the load-out/health certificate process much more efficient.

12. All females selling as pregnant must have the accurate breeding information listed on the entry form. Pregnancy checks are required by sale management and must be completed within 30 days of the sale date (between May 8th and June 7th, 2024) otherwise they will be sold as unconfirmed. (Palpation, urine, and blood tests are acceptable). You must present a signed certificate from your vet stating open status or pregnancy status upon arrival to the sale facility.
13. Live animal consignors **are not** required to supply feed/water at the Passion for Prime sale. Sale facility staff will take care of feeding and watering live animals. If you'd like to bring feed to supplement your animals, you may do so.
14. All registered cattle must be registered or have registration in process prior to entry. For calves selling at-side, all DNA samples must be submitted to the AWA/AuAWA in order to sell. Dual registration in both USA and Australia is highly recommended.
15. All paperwork/payments must go through the sale management office (JDA). Proceeds will be paid to consignors only after purchases have been paid for and funds have cleared by the bank. Be sure to fill out the **"Make proceeds check payable to" portion of your entry form** to ensure a timely and correct payment of your proceeds from the sale.
16. All live lot consignors are responsible for registration transfers and must be completed within 30 days of receipt of buyer payment. Assistance from sale management is available if needed (please see cover page if you'd like assistance with transfers).
17. The sale may take 30-60 business days to close. Sellers must be aware of the time to collect proceeds, clear checks, and pay the bills. Only after all payments are received can the sale be closed. JDA is acting as an agent and the seller will be paid after the proceeds have been collected from the buyer. All sales, guarantees, and quantities of frozen genetics sold are between buyer and seller.
18. All consignments will receive equal space within the sale catalog. Sale management will determine the content of each lot.
19. A signed floor/reserve agreement must be completed and returned to the sale management by 3pm on Friday, June 7th, 2024 in order to sell. This floor/reserve agreement will be sent to you prior to the sale. All lots without a signed floor/reserve agreement will still be responsible for all prorated sale costs regardless of selling price. If you'd like consulting on floor prices/reserves, please call Mercedes at 916-849-2725.
20. A small package of catalogs will be sent to you prior to sale day. If you have not already started, begin promoting this event. Without a combined effort by all, we will not succeed on the level that we would like to. Contact and encourage buyers from your area to attend. Let's make an all-out effort to get out the word and gather up a big crowd for this event!
21. All consignors selling live animals will receive ear tags, tagging guide, floor/reserve contract, and Wagyu Information Form (if not already filled out) to the address provided on the entry forms prior to the sale.

Mandatory live animal consignor meeting on Friday June 7th, 2024 at 3pm in the sale barn.

PASSION FOR PRIME
P.O. Box 8629 Woodland, CA 95776
Phone (530) 668-1224
Email: emma@jdaonline.com

PASSION FOR PRIME
June 8th, 2024
Farmers & Ranchers Livestock
Salina, KS
OFFICIAL ENTRY FORM
DEADLINE: April 1st, 2024

FOR OFFICE USE ONLY
Rec'd By: _____
Pd. Date _____
Amt: _____
Chk#: _____

****Please fill out completely****

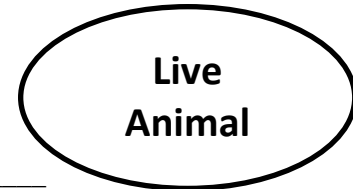
RANCH NAME: _____ **OWNER:** _____

ADDRESS: _____

CITY, STATE, ZIP: _____

PHONE: _____ **EMAIL:** _____

MAKE PROCEEDS CHECK PAYABLE TO: _____



American Reg	Australian Reg	SEX	D.O.B	BREEDING DATE & Service Sire Reg#		IF CALF AT SIDE:			Photo Provided?
						SEX	D.O.B	BW - TATTOO - SIRE	Y/N
				A.I. _____	USA: _____				
				P.E. _____	AU: _____				
				A.I. _____	USA: _____				
				P.E. _____	AU: _____				
				A.I. _____	USA: _____				
				P.E. _____	AU: _____				
				A.I. _____	USA: _____				
				P.E. _____	AU: _____				

SALE MANAGED BY: JAMES DANEKAS & ASSOCIATES, INC.
ENTRY FEE \$150.00 PER INDIVIDUAL
MAKE CHECK PAYABLE TO: JAMES DANEKAS & ASSOCIATES, INC.
MEMO: PASSION FOR PRIME ENTRY FEE
SEND YOUR ENTRY FEE AND FORM TO:
JDA
P.O. Box 8629 Woodland, CA 95776
Phone (530) 668-1224
E-Mail: emma@jdaonline.com

* I agree to the rules set forth herein for the 2024 Passion for Prime Sale. I have read the sale rules and understand the time needed to close the accounting of the sale.
 Initials _____

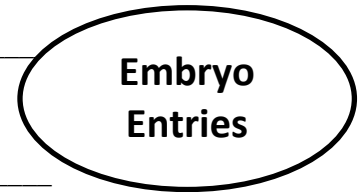
PASSION FOR PRIME
June 8th, 2024
Farmers & Ranchers Livestock
Salina, KS

OFFICIAL ENTRY FORM
DEADLINE: April 1st, 2024

FOR OFFICE USE ONLY
Rec'd By: _____
Pd. Date _____
Amt: _____
Chk#: _____

Please fill out completely

RANCH NAME: _____ OWNER: _____
 ADDRESS: _____
 CITY, STATE, ZIP: _____
 PHONE: _____ EMAIL: _____
 MAKE PROCEEDS CHECK PAYABLE TO: _____



Sire Reg (FB & AU)	Dam Reg (FB & AU)	Grade	# of Embryos	IVF/CON	Exportable?	Storage Facility
USA: AU:	USA: AU:					
USA: AU:	USA: AU:					
USA: AU:	USA: AU:					
USA: AU:	USA: AU:					
USA: AU:	USA: AU:					
USA: AU:	USA: AU:					

SALE MANAGED BY: JAMES DANEKAS & ASSOCIATES, INC.
 ENTRY FEE \$150.00 PER INDIVIDUAL
 MAKE CHECK PAYABLE TO: JAMES DANEKAS & ASSOCIATES, INC.
 MEMO: PASSION FOR PRIME ENTRY FEE
 SEND YOUR ENTRY FEE AND FORM TO:
 JDA
 P.O. Box 8629 Woodland, CA 95776
 Phone (530) 668-1224
 E-Mail: emma@jdaonline.com

* I agree to the rules set forth herein for the 2024 Passion for Prime Sale. I have read the sale rules and understand the time needed to close the accounting of the sale.
 Initials _____

PASSION FOR PRIME
June 8th, 2024
Farmers & Ranchers Livestock
Salina, KS

OFFICIAL ENTRY FORM
DEADLINE: April 1st, 2024

FOR OFFICE USE ONLY
Rec'd By: _____
Pd. Date _____
Amt: _____
Chk#: _____

****Please fill out completely****

RANCH NAME: _____

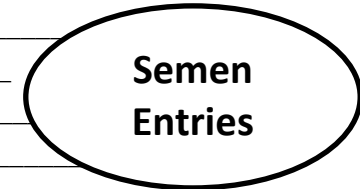
OWNER: _____

ADDRESS: _____

CITY, STATE, ZIP: _____

PHONE: _____ EMAIL: _____

MAKE PROCEEDS CHECK PAYABLE TO: _____



REG # (Au & USA)	Storage Facility	# of Units	Exportable?	Comments
USA: AU:				
USA: AU:				
USA: AU:				
USA: AU:				
USA: AU:				
USA: AU:				

SALE MANAGED BY: JAMES DANEKAS & ASSOCIATES, INC.
 ENTRY FEE \$150.00 PER INDIVIDUAL
 MAKE CHECK PAYABLE TO: JAMES DANEKAS & ASSOCIATES, INC.
 MEMO: PASSION FOR PRIME ENTRY FEE
 SEND YOUR ENTRY FEE AND FORM TO:
 JDA
 P.O. Box 8629 Woodland, CA 95776
 Phone (530) 668-1224
 E-Mail: emma@jdaonline.com

* I agree to the rules set forth herein for the 2024 Passion for Prime Sale. I have read the sale rules and understand the time needed to close the accounting of the sale.
 Initials _____

PASSION FOR PRIME
June 8th, 2024
Farmers & Ranchers Livestock
Salina, KS
OFFICIAL ENTRY FORM
DEADLINE: April 1st, 2024

FOR OFFICE USE ONLY
Rec'd By: _____
Pd. Date _____
Amt: _____
Chk#: _____

****Please fill out completely****

RANCH NAME: _____ **OWNER:** _____
ADDRESS: _____
CITY, STATE, ZIP: _____
PHONE: _____ **EMAIL:** _____
MAKE PROCEEDS CHECK PAYABLE TO: _____



Flush

Dam Reg (FB & AU)	Past # Flushes	Location of Dam	# of Guaranteed Grade A Embryos	Photo? Y/N
USA: AU:				
USA: AU:				
USA: AU:				

Pregnancy

Dam Reg (FB & AU)	Calving Date	Sire Reg (FB & AU)	Recip. Information	Comments	Photo? Y/N
USA: AU:		USA: AU:			
USA: AU:		USA: AU:			
USA: AU:		USA: AU:			

SALE MANAGED BY: JAMES DANEKAS & ASSOCIATES, INC.
ENTRY FEE \$150.00 PER INDIVIDUAL
MAKE CHECK PAYABLE TO: JAMES DANEKAS & ASSOCIATES, INC.
MEMO: PASSION FOR PRIME ENTRY FEE
SEND YOUR ENTRY FEE AND FORM TO:
JDA
P.O. Box 8629 Woodland, CA 95776
Phone (530) 668-1224
E-Mail: emma@jdaonline.com

* I agree to the rules set forth herein for the 2024 Passion for Prime sale. I have read the sale rules and understand the time needed to close the accounting of the sale.
 Initials _____

WAGYU INFORMATION FORM - RETURN WITH ALL REQUIRED SALE FORMS

PLEASE FILL OUT ENTIRELY

OWNER: _____ ADDRESS: _____ PHONE: _____

LOT #	14 Digit EID # OR Metal Ear Tag #	SEX	AGE	BRED-Due Date	Trich Result, Accession # & Date	TB Result & Date	Brucellosis Result & Date

INFORMATION IS REQUIRED FOR THE COMPLETION OF HEALTH PAPERS. PLEASE RETURN THIS FORM WITH ALL REQUIRED SALE FORMS.

THIS FORM MUST BE SUBMITTED IN ORDER FOR ANIMALS TO BE CONSIDERED FOR INTERSTATE TRAVEL

SALE MANAGED BY JAMES DANEKAS & ASSOCIATES
(530) 668-1224
emma@jdaonline.com

